

## 2014 Production Bonus Plan

#### Your one stop shop for...

**Life Insurance Critical Illness** 

Disability Insurance Impaired Risks

Long Term Care
Annuities

### "The more you write the more you make!"

Diversified Brokerage Specialists combines all of your production with all of our products and companies for cash bonuses!

#### Year to Date Annualized First Year Premiums

Company & Products	<u>\$10,000</u>	<u>\$30,000</u>	<u>\$50,000</u>
<b>Disability Insurance</b>	10%	15%	20%
Principal, Met, Standard			
Permanent Life, other Disability			
plans and Long term care	5%	7.5%	10%

**Term life,** High Heaped Commissions are not bonus able but included to reach Bonus Levels.

Bonuses are paid quarterly. Please see actual commission schedules for each individual company to determine base commissions, renewals, important details and exceptions. Diversified Brokerage Specialists solely determines bonus eligibility.

We continually strive to provide you with exceptional service. Our products, underwriting experience and compensation will give you the competitive advantage. Through our current technology and dedicated staff we can save you valuable time and money, making your job easier!

We look forward to working with you and to earning your business...



# **Diversified Brokerage Specialists**

LIFE, ANNUITY, LONG TERM CARE AND DISABILITY INSURANCE BROKERAGE Since 1946!

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